

Managing Director, Research

Global Risk Institute in Financial Services
Confidential Position Specification



**GLOBAL
RISK**
INSTITUTE



KORN FERRY

Table of Contents

The Company	3
<hr/>	
The Opportunity	4
<hr/>	
The Candidate	5
<hr/>	

The Company

The Global Risk Institute (GRI) is a premier organization that defines thought leadership in risk management for the financial industry. GRI brings together leaders from the financial services industry, academia, and government to draw actionable insights on risks globally.

The organization was founded in 2010 as a result of efforts by the financial industry and the Governments of Canada and the Province of Ontario to build capacity to manage and prevent risks within Canada's financial institutions and to build a global profile for the industry.

Through engagement activities with its member institutions, GRI builds integrated risk management capacity for private and public sector professionals. It also acts as a hub, stimulating evidence-based debate amongst financial services professionals, regulators, industry practitioners and academics engaged in risk. GRI has become the leading forum for ideas, engagement and emerging trends in risk management in the financial services sector and is well positioned for the future. Through ongoing growth in its partnerships, membership and programming, GRI continues to build strong connections, provide critical research, education and events for risk leaders globally.

Key Pointers:

The Managing Director, Research will be an integral part of the Senior Executive team at GRI. He/she will hold a multifaceted role:

- Positioning GRI's capabilities through the development of a Research Mandate, reflective of current and emerging trends in risk management.
- Formulating and implementing a comprehensive partnership and outreach strategy that leverages GRI's strengths and aligns with its missions and goals in a manner that will stimulate discussion & engagement amongst member institutions, industry, academia and government.
- Cultivating and maintaining strategic relationships with key partners at forefront of emerging trends and helping to address evolving partner needs and requirements.

***“Our strength is in our
convening power. We build
strong partnerships –
engaging industry,
governments, and academia
– as we collaborate to
anticipate, plan for and
mitigate risk”***

The Opportunity



Position
Managing Director, Research



Reporting Relationship:
President and CEO



Location:
Toronto, Ontario M5J 2H7



Website:
<https://globalriskinstitute.org/>

Key Responsibilities

Research

- The MD, Research will report to the President and CEO of GRI and will be responsible to develop and manage GRI's in-house research capacity.
- Lead accountability for the development of a risk management research strategy through discussion with members and interested stakeholders in business, government and academia.
- Through ongoing dialogue, ensure that this strategy remains current in light of events and changing circumstances within the financial service sector. Lead the Research Advisory Council, and report to the CEO the outcomes and discussions. Build GRI's value through our Research activities.
- Develop a program of research that is both applied and interdisciplinary in nature.
- Provide oversight and coordination for all research activity supported by GRI. Including tracking of deliverables for both internal and external projects.
- Develop Research Hubs and topics that build Canadian risk management capabilities.

Engagement

- Develop and expand partnerships with leading financial institutions, universities, research institutes/centers, international journals, and regulatory bodies to generate best-in-class research content.
- Identify partners within the financial services industry, universities and other research organizations to frame research projects and put in place appropriate contractual arrangements.
- Ensure that research findings are communicated in ways that reflect the audience and enhance the quality of decision making in the sector.
- Serve as a spokesperson/ambassador for GRI in national and international forums on risk management in Financial Services.
- Contribute, as a key member of the GRI leadership team, to decisions regarding the management and future direction of GRI.

The Candidate

Year One Critical Success Factors

Further establish GRI as a thought leader on risk issues in financial services globally through the:

- Development of a comprehensive Research Strategy which will align with GRI's focus and objectives and is consistent with the Board approved Strategic Objectives.
- Formulate and execute an outreach strategy that will create new financial industry research partnerships and maintain strong relationships with all existing research partners.
- Deliver papers and research documents as outlined in the GRI annual objectives.
- Develop and maintain a strong and stable team and an internal culture of collaboration and excellence.

Experience and Professional Qualifications

The new Managing Director will be a team player with a proven ability to collaborate with industry professionals, eminent researchers and thought leaders, as well as the internal leadership team, including Membership and Marketing.

- Strong Industry relationships and networks.
- Exposure to/credibility with the public sector and/or regulatory institutions.
- Strong ties with and/or the ability to access leaders of academic institutions.
- Excellent communication and interpersonal skills.
- Excellent written and verbal communication skills, capable of communicating complex ideas to a diverse range of stakeholders and ability to act as an advocate and spokesperson for GRI and, more broadly, financial service sector risk management in Canada.
- Proven track record of leadership experience.
- 3 days per week in the office, minimum.
- Bilingual (French/English) an asset.
- Graduate degree and/or work experience in a senior capacity ideally related to Risk Management.

Sachin Somaia

Managing Consultant

T. +1 (437) 328-5487

E. Sachin.Somaia@Kornferry.com

Priya Girdharie

Senior Associate

T. +1 (416) 828-8334

E. Priya.Girdharie@KornFerry.com.com

About Korn Ferry

Korn Ferry is a global organizational consulting firm. We work with our clients to design optimal organization structures, roles, and responsibilities. We help them hire the right people and advise them on how to reward and motivate their workforce while developing professionals as they navigate and advance their careers. Our 7,000 experts in more than 50 countries deliver on five core areas: Organization Strategy, Assessment and Succession, Talent Acquisition, Leadership Development and Total Rewards.

Visit kornferry.com for more information.

